



Exchequer World



Sage 200 Migration

Working with Sage Strategic Partners
See page 5



Bringing Home the Bacon

Major bacon processor case study
See Page 10



EDI Solutions

HB Ingredients leading the way
with Exchequer
See Page 6

Tips
Reporting
Integration
Support



Your IT infrastructure has a busy future

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For more information on any of the IBM products, please call us on 01933429800 or e-mail us at sales@exchequerdynamics.com



Welcome to Exchequer World



If this is your first copy of Exchequer World then welcome and I hope you find it informative. If you have received it before, welcome to our third publication where we aim to bring you our latest news, advice and information on how you can extend your Exchequer system through integration with other software of your choice. In the Exchequer world things are always changing and we have recently seen Iris acquired by another giant in the industry, Advanced Computer Solutions. The inevitable rebranding will no doubt take some priority but we hope the Exchequer product will still be improving at the same pace as we find ourselves developing. The last three months have seen an unprecedented wave of development in the ecommerce arena with both our partnership with Ocean ecommerce and our own API for the Magento platform.

Everything is fast moving in the IT world and web presence and ecommerce is sure to be one of the most important areas for most businesses in the future. Seamless integration is a must for efficiency.

Peter D Marsh

Managing Director - Exchequer Dynamics Ltd

Online Content



You can access this magazine as well as videos and exclusive content at our website:

<http://www.exchequerdynamics.com>

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Front Page



Sage 200 Migration

PAGE 5



Bringing Home the Bacon

PAGE 10



EDI Solutions

PAGE 6

Main

IBM Hardware..... Page 2
IBM Hardware advertisement.

Introduction..... Page 3
Editors introduction and links to websites.

Contents..... Page 4
This page.

Sage 200 Migration..... Page 5
Working with Sage Strategic Partners.

EDI Solutions..... Page 6
HB Ingredients leading the way with Exchequer.

Hosted Services..... Page 9
Benefits of hosted IT infrastructure.

Bringing Home the Bacon..... Page 10
Major bacon processor case study.

Tips & Tricks in Exchequer..... Page 13
Guide on searching within Exchequer.

IT Support..... Page 15
IT Support over a wide range of platforms.

Exchequer World Download.... Page 18
Download instructions for Exchequer World.

Suggestions Page..... Page 19
Do you have ideas for this magazine? Contact here!



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Exchequer Dynamics



Migration Case Study

Gloucester based GCC Innova has chosen Exchequer Dynamics to help migrate Lincoln Castle Academy (formerly Yarborough School) to Sage 200. Lincoln Castle Academy are one of the oldest Exchequer customers who can remember dealing with the founder directors of Exchequer; Eduardo Loigorri and Robert Steele before Iris acquired Exchequer in 2005. As an academy they have made the decision to move from Exchequer because the software didn't give the academy the flexibility it wanted within a manageable budget.



Having won the bid to migrate the customer to Sage 200, GCC Innova contacted Exchequer Dynamics to help with the extraction of the data from Exchequer. Exchequer Dynamics used the ExSync its data extraction tool migrate the required data from two companies into a Microsoft SQL server. Once extracted we provided consultancy to format it ready to be queried and imported into Sage 200.



The night before the go live date we re-ran the extraction ready for a final import before the new dawn of Sage 200 for Lincoln Castle Academy.



Exchequer Dynamics made the data acquisition smooth, cost efficient and painless. For those customers moving away, being able to migrate their data is important. With ExReport all the data in the newly formed Microsoft SQL or Oracle MySQL server databases can be accessed for an historical data archive for any data that cannot be imported into Sage 200.

If an Exchequer customer has made the decision to move away from Exchequer we can help. In GCC Innova we have the experience to make this an easy migration to Sage 200!



EDIFACT

&



MORRISONS

EDI, EDIFACT – Mumbo Jumbo or an important step for your business?



UN/EDIFACT (the United Nations rules for Electronic Data Interchange for Administration, Commerce and Transport) are a set of internationally agreed standards, directories, and guidelines for the electronic interchange of structured data, between independent computerised information systems.

Across the retail and distribution markets EDIFACT is being adopted as the preferred and sometimes only acceptable EDI (electronic data interchange) standard for transmission of orders and invoices. It is rapidly replacing XML and becoming the industry standard for unified EDI messaging. All of the major supermarkets and retailers in the UK require suppliers to transmit and receive EDIFACT messages. So if you are a business looking to trade with such companies EDIFACT will be something you need to consider.





HB Ingredients have chosen Exchequer Dynamics as their systems integrator to implement a direct integration via ExFusion for message delivery and receipt from Morrissons.



MORRISONS

Creating a direct integration means that along with their trade and retail websites and ordering systems all the middleware is wrapped up in one enterprise solution, ExFusion.

As a result of completing this work we are already working with Tesco and Superdrug's standards offering direct EDIFACT to Exchequer customers.

“

As many of our larger customers were going over to an EDIFACT system for ordering and invoicing, we approached Exchequer Dynamics to produce an EDIFACT system that would integrate with Exchequer. Until we started using Exchequer Dynamics products, any integration of other systems with our Exchequer accounting system created numerous issues.

With their professional, helpful service they have produced a system that will allow us to easily comply with the different parameters required by our suppliers.

”



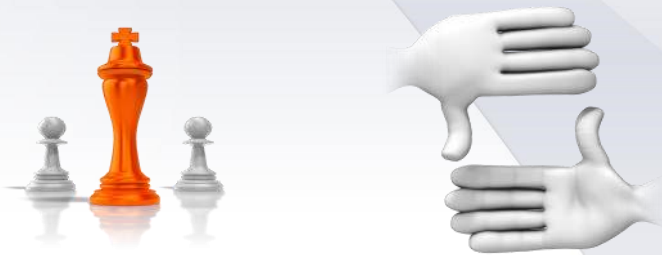
Rohan Stedman
Marketing Manager - HB Ingredients Ltd.



Management Consultancy

We believe that key goals in business are to run the business efficiently and to ensure that the correct tools are used to meet the needs of the business.

Our experience shows that by reviewing business practices and work flows, inefficiencies can often be highlighted along with opportunities for saving costs by making tweaks to the business or existing systems enabling them to deliver more.



Web Development

Making a good first impression is essential in business and your website is usually the first stop for potential customers. Provide a professional-looking easy to navigate website and the customer stops to look. Settle for less and the customer moves on.

Using leading database and web development technologies, Softscript can design and develop an affordable website to project that all important first impression for your company essential in today's highly competitive market place.



"We are delighted with the excellent website that Softscript has created for us. We have found them to be a company with top rate customer service and they have moved quickly to meet all of our requirements with the flexibility and initiative that we were looking for."



There are good reasons why a company may choose to locate their IT infrastructure in a data centre, one being that they don't have any physical space to house the servers and storage they need. To run efficiently and maintain reliability, servers and storage need to be in a dust free and air conditioned environment with a steady optimum temperature of 68° to 75°F (20° to 24°C) and between 40% and 60% relative humidity and therefore a dedicated Comms room is required.

Another reason may be that they don't have the IT resource or finance to develop and maintain a dedicated Comms room or data centre.

Colocation and Cloud computing

Colocation is a solution which allows you to expand your server resource without the finance required to develop and maintain a data centre or comms room and the ever-increasing server space. This is covered by the benefits listed below:



Risk

Data centres are designed to feature redundancy and benefit from round the clock physical security and CCTV monitoring of the facility. These measures protect your data from any potential threat and help to keep your data online.



Cost

By locating your infrastructure in a purpose built data centre rather than building your own comms room is much more cost effective, and saves on huge financial investment. It is not just the build of the data centre or comms room itself that is expensive, powering and running the facility itself is a large cost, not to mention the dedicated on-site support team and other resources.



Scalability

By choosing to collocate in a data centre, you are no longer limited by your organization's ability to expand whilst maintaining your power, bandwidth and support.

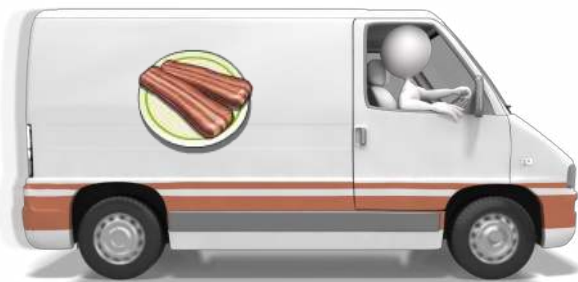


Uptime

Businesses that house their server(s) and data on-site run the risk of suffering downtime if there is no provision for power redundancy and fail over. When you collocate in a data centre you are provided with a Service Level Agreement (SLA) for uptime and N+1 redundancy.



BRINGING HOME THE BACON



Direct Table Foods is one of the largest and most successful bacon processors in the UK. Supplying all the big retail supermarkets means that their systems need to be fast, flexible and reliable.

They came to Exchequer Dynamics to streamline their internal systems. This meant changing their warehouse management so that it could communicate with the Exchequer Enterprise accounting system to manage the picking of orders.



Customer deliveries needed to be part picked and potentially palletised on different lorries whilst updating Exchequer and the warehouse in real time. Orders are regularly modified as they are being picked and therefore the dynamics of the picking needed a consistent and rapid data flow.



Exchequer Dynamics brought in ExFusion to manage the sales order picking and updates so that the warehouse could operate efficiently and the accounting and customer service team could manage customer expectations and deliver on time.



Since October 2011 ExFusion has been the data bridge between Exchequer and the warehouse management system, delivering the picking notes to the warehouse and constantly updating Exchequer with the picked orders. ExFusion has helped Direct Table to increase efficiency and profitability.

What the customer said:

Right from the start, Exchequer Dynamics impressed me with their efficient, professional manner - an approach that not only inspired confidence, but generated the results we were looking for. We needed a quick & effective solution to the problem of extracting information from Exchequer into our warehouse management system after the current supplier failed to deliver. By partnering with Exchequer Dynamics, we have been able to achieve this with great results and minimal downtime for the business.

Because of their expertise, Exchequer Dynamics has been able to provide Direct Table Foods with the necessary software to integrate our warehouse management system for our £150m turnover Factory in Bury St Edmunds. They are extremely passionate about what they are trying to achieve and I am very impressed with their commitment in regards to installing and supporting their software, often working out of hours, going above and beyond to ensure everything was working quickly and as required. I would recommend them in a heartbeat to anyone wishing to integrate with Exchequer.

Jason Mackenzie
IT Manager - **DIRECT** TABLE FOODS LTD

Complete security with a flexible fit.

F-Secure Business Suite

All businesses need thorough, effective security to keep their data, infrastructure and users safe. The ability to control and maintain the security of a corporate network can only come with true insight into the health of the network. To provide IT departments with the tools they require to protect the business, F-Secure has developed Business Suite – a comprehensive security package.

F-Secure is a global company with headquarters located in Helsinki, Finland. Founded in 1988, it is a pioneer in the security industry and today operates in more than 100 countries, serving businesses and consumers, as well as partnering with telecoms operators.

Using Exchequer's highly trained, certified team, businesses can purchase F-Secure Business Suite to ensure high-level security at all times.

The solution: centrally managed protection

F-Secure Business Suite offers proactive protection which prevents users from ever coming into contact with hostile content, ensuring that their data security is not compromised.

Business Suite components are optimised for minimal impact on system performance. Installation, usage, updating and purchasing are all designed to be as simple as possible, whilst meeting even the most complex requirements of large and small companies.

Business Suite includes all the latest features. It offers reliable end-point protection for all levels of the corporate IT infrastructure: desktops, laptops, servers, and email and web traffic. F-Secure Policy Manager, our market-leading central management tool, is part of the Business Suite package. Policy Manager makes it easy to deploy security applications, define and distribute security policies, and monitor security from a single web portal.

The Suite also includes F-Secure's new Software Updater which scans for missing software updates to lower the risks associated with unpatched software. It keeps applications, plugins and even operating systems up to date. The tool is for third-party application patching, with centralised, web-based management for IT administrators.

To find out more about the F-Secure Business Suite, please contact Stuart Holyoak | T: 0845 519 4487 | sales@exchequerdynamics.com

Features

1. Business Suite Premium with Software Updater offers an added layer to your security
2. All-in-one security package that is easy to use
3. Complete security solution that protects all levels of IT infrastructure
4. Light on memory use with minimal impact on system performance
5. Real-time automatic protection against viruses, worms, spyware and trojans
6. Internet Shield and Browsing Protection based on latest cloud-computing technology
7. Intrusion prevention system and advanced rootkit detection
8. Email and web traffic filtering and protection
9. Efficient central management with F-Secure Policy Manager



Searching In Exchequer.

There are a number of search tools which can be used in Exchequer if unsure of a code when entering and searching for transactions, stock records and more.

All of the below are used within transactions. If using F8 search, ignore the symbol characters described and just choose the text you are looking for and the appropriate field.

Any text field - entering any set of text preceded by "" (two asterisks), e.g. entering ""Green' will search for any records containing the word "Green".

Alternative Code – entering part (or all) of an alternative code preceded by the "?" will search for codes containing that text on customer, stock or supplies.

Alternate Database Code -

- Enter either part or all of the code preceded by a ">" to search all alternate database codes.
- Enter part/all of the code preceded by a "!" for a controlled list only linking to the current customer/supplier.

Bar Code – Enter a bar code using '<' as a prefix when searching stock records.

Description – Enter the "/" character followed by part or all of the description.

Stock/Account/Employee Code - enter part or all of the code.

Searching on the General Ledger -

The search tools explained above do not work within the G/L Find Facility.

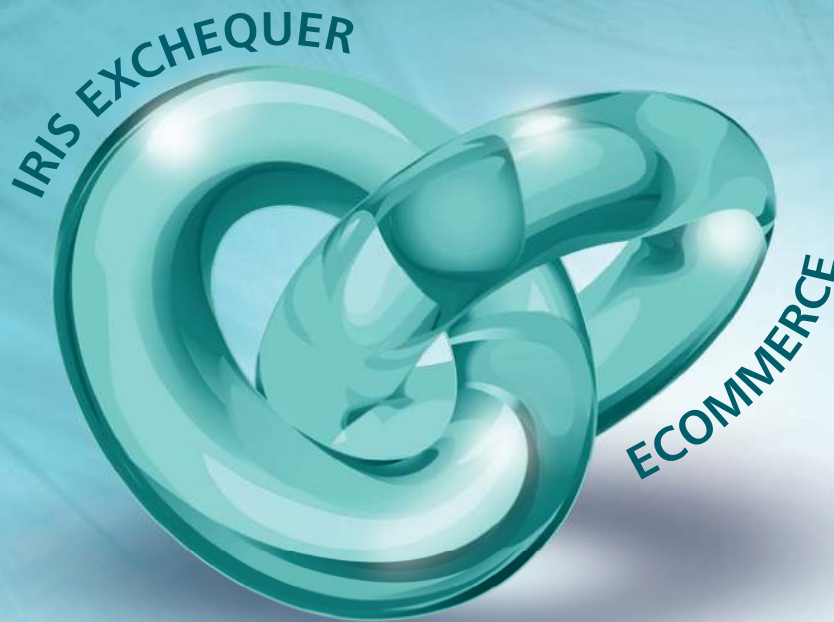
If you wish to search in this manner you can search by entering the full G/L code or the first few letters of the G/L description.

Do you have your own suggestions for other Exchequer users?

If so please see our suggestions page on Page 19.

Fully integrated Iris Exchequer ecommerce

Ocean Ecommerce is a complete, fully automated, hosted ecommerce integration solution for Iris Exchequer users.



Ocean Ecommerce Exchequer Edition is a professional online shopping cart system fully integrated with Iris Exchequer via ExWeb. With near realtime data transfer you manage your entire stock catalogue from within Exchequer controlling pricing, stock levels and complex discounts.

All changes are automatically synchronised with the web site as a background task. As your web site gathers new customers, retail and trade orders these are instantly pushed into Exchequer as either quotes or sale orders. It's fast, efficient and extremely flexible.



www.ocean-ecommerce.net
sales@ocean-ecommerce.net
+44 (0) 203 006 0454





Exchequer Dynamics offers IT Support over a wide range of platforms, with a team of support staff on board at all times we offer fast reliable support to a multitude of devices.



“With the help of Bomgar, Exchequer Dynamics have been able to provide round the clock support to us at all hours of the day”

Alexandra Saul

Digital Marketing Manager -



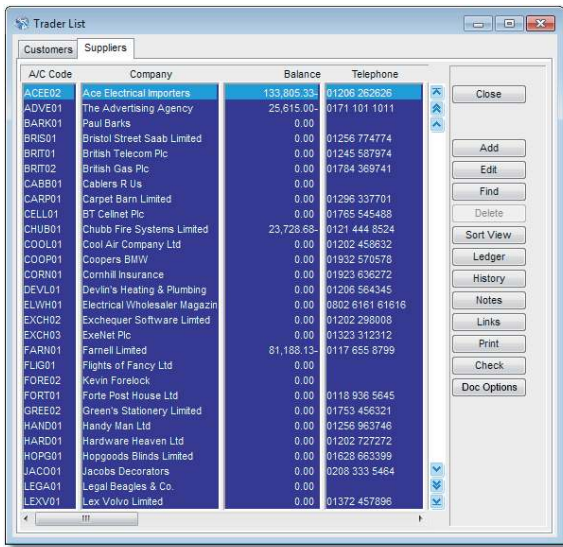


DOCUMENT OPTIONS LIMITED

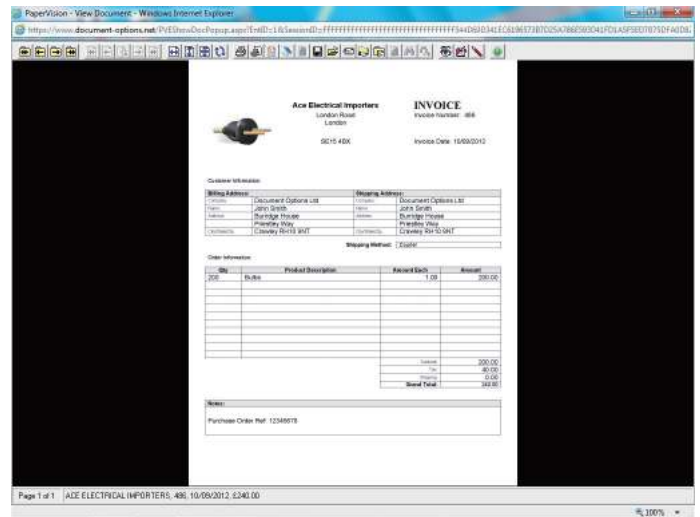
Would you like to access documents directly from Exchequer?

Well now you can. Document Options Ltd have teamed up with Exchequer Dynamics to offer IRIS Exchequer users a unique proposition for the archival and retrieval of documents.

By integrating Exchequer with our award winning cloud based PaperVision system our solution allows you to view actual documents such as supplier invoices directly from within Exchequer.

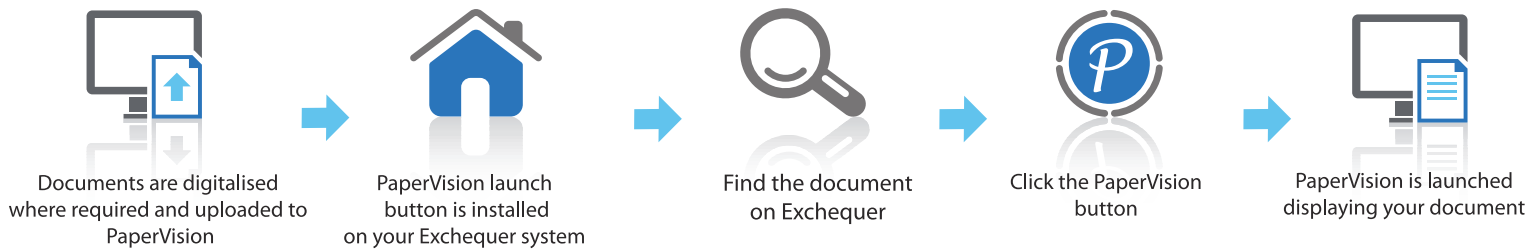


(For demonstration purposes only)



from this...

...to this



About Document Options

Document Options Ltd is a leading document management and outsourced document scanning service provider. We undertake certain business processes for our clients such as sorting and distributing incoming post, supporting automated invoice processing operations or providing an adhoc scanning service. We also design, develop and deploy on site scanning systems.

As a result, paper-based processes are transformed increasing efficiency, security and availability whilst reducing operating costs, storage costs and time.

If your business has large volumes of incoming or outgoing documents, we would love to speak with you.

Document Options Limited
BurrIDGE House, Priestly Way
Crawley, RH10 9NT

T: +44 (0) 1293 426677
F: +44 (0) 1293 403453

sales@dol.co.uk
www.dol.co.uk



What does this mean for me?

Ever had the problem of needing to view an actual invoice or document which has been archived? Thumbing through lever arch files or boxes or paper isn't ideal. But by digitising your documents and indexing them correctly means you can search for a document quickly and without leaving your desk.

By further integrating your scanned images with your accounts package means you can seamlessly switch between an invoice entry and the actual invoice image.

What is PaperVision?

PaperVision is an award winning enterprise document management system. It can be accessed via the Internet with a username and password or via line of business applications such as SAP, Oracle and Exchequer. PaperVision is available either as a cloud service whereby we host your documents on our secure servers and provide support for a fixed monthly fee. Alternatively PaperVision can be purchased outright for you to host your own documents on your own servers for a one off cost and yearly support fee.

The system is very easy to use and is currently deployed across hundreds of organisations and companies ranging from London Borough of Southwark, Caffyns Motor Group and Southern Water.

How does the integration work with Exchequer?

The integration has been built by Exchequer Dynamics, a renowned solution provider specialising in integrating other business systems with IRIS Exchequer. The integration works by using document information such as invoice number, amount and date to generate a dynamic URL. This URL launches PaperVision and, using the document information, enables PaperVision to perform a search and display the relevant documents.

How do I digitise my documents?

As one of the largest scanning service providers in the country, Document Options Ltd is well placed to provide you with a scanning service. Alternatively we can provide scanning systems for you to scan your own documents inhouse.

I already have scanned documents, can you use them?

Yes.

Can I try before I buy?

Almost! Given the initial setup cost we would be unable to install the PaperVision launch button on your Exchequer or other system. However we can scan a selection of your documents and host them on PaperVision free of charge for you to trial and test the PaperVision system.





Exchequer World Library



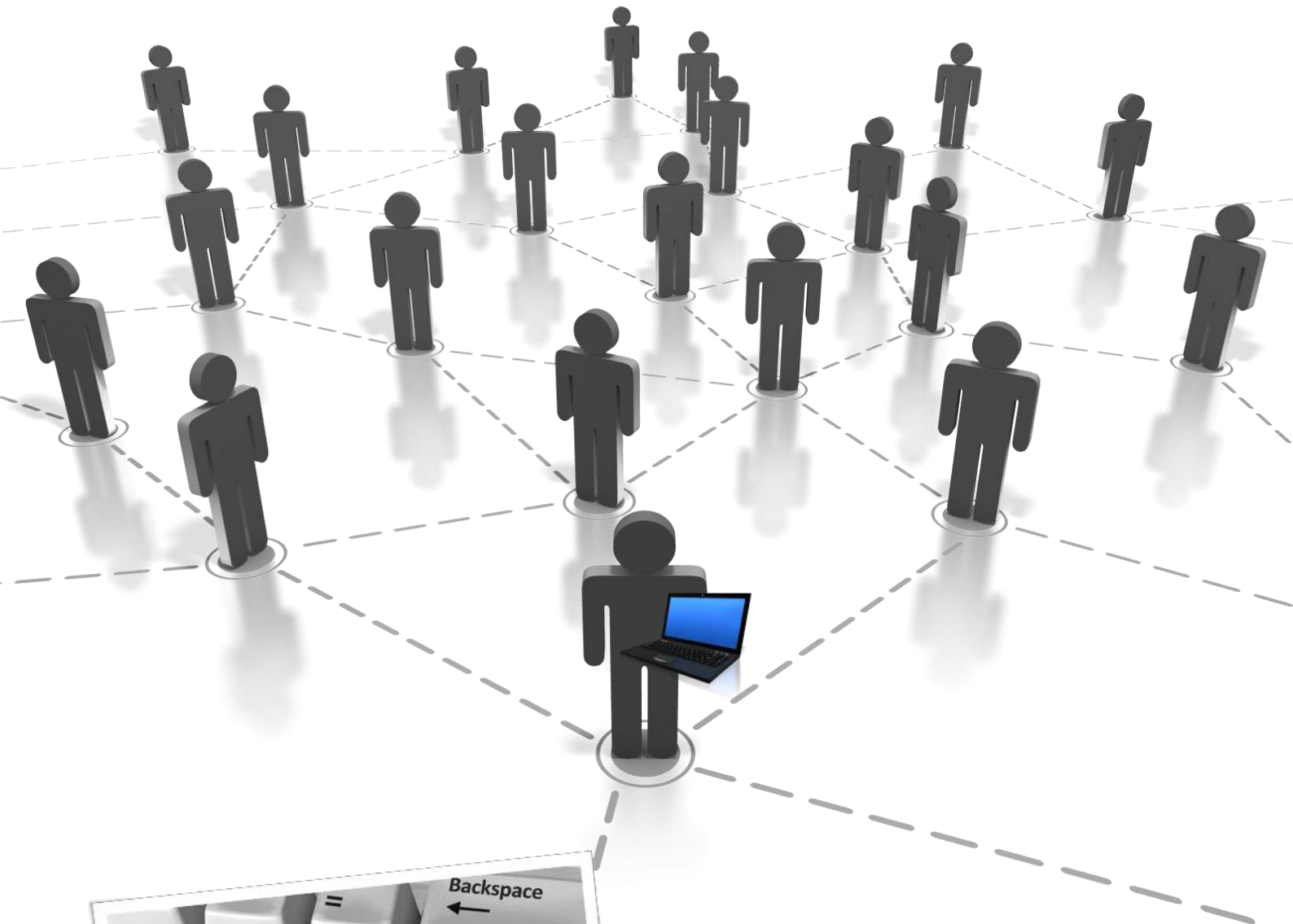
The Exchequer World publications are now available as a library application for offline viewing.

The magazines have been compacted into a simple bookshelf styled application with a simple installation wizard and removal tool.

The application will be updated to reflect the release of each magazine.

<http://www.exchequerdynamics.com/ExWorldLibrary>





Suggestions?

If you have any suggestions for Exchequer World Publication, please send an e-mail to sales@exchequerdynamics.com

Content is not limited, you can send articles, ideas, images and even sound.

All sources will be credited.



Tips

Reporting

Integration

Support

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